



CYBERSECURITY & TECHNOLOGY
ADVISOR

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SERVICE PROPOSITION

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CLARITY. DECISIONS. ACTION.

I help organizations navigate complex cybersecurity and technology challenges — from strategy and transformation to products, programs and critical decisions.

WHAT I BRING

A combination of cybersecurity, technology leadership, product and OEM strategy, business development, DevOps and infrastructure understanding, stakeholder communication and executive-level decision support. My role is not to replace specialist teams — it is to connect the technical, commercial and organizational perspectives and help move complex initiatives forward.

Cybersecurity Strategy

Technology Programs

Product & OEM Strategy

Transformation

Crisis & Decision Support

Stakeholder Management

Fractional Leadership

Cloud & DevOps Context

CORE SERVICES

Cybersecurity Program Leadership

Leading complex security initiatives across technology, business and stakeholders.

- Program structure, priorities and roadmaps
- Cross-functional coordination
- Risk, dependencies and decision preparation
- Executive communication and steering

Fractional Technology Leadership

Senior technology leadership without the need for a permanent executive hire.

- Temporary or part-time leadership
- Technology and security decision support
- Team and stakeholder alignment
- Transformation and change leadership

Product & OEM Strategy

Supporting technology vendors and product organizations with strategic product decisions.

- Build / buy / partner assessments
- Technology and vendor evaluation
- OEM and partnership strategy
- Commercial and technical alignment

Crisis & Decision Support

Bringing structure and decision-making capability into complex or high-pressure situations.

- Situation structuring and prioritization
- Options and trade-off analysis
- Stakeholder communication
- Clear next-step planning

TYPICAL ENGAGEMENT MODELS

CONTRACT

3–12 month engagements for defined programs or leadership needs.

INTERIM

Temporary ownership of a function, program or transformation.

FRACTIONAL

Senior leadership or advisory support for selected days per week.

PROJECT-BASED

Focused strategic or decision-oriented assignments with a clear outcome.

WHERE I FIT BEST

Typical Client Situations

- A cybersecurity or technology program needs senior coordination and clear ownership.
- Technical teams and business stakeholders are not aligned.
- A product or OEM decision requires both commercial and technical understanding.
- An organization needs experienced leadership for a limited period.
- A complex situation requires fast structure, prioritization and decision support.

Selected Background

- Head of OEM Solutions at G DATA CyberDefense.
- Previous interdisciplinary work across IT, DevOps, Business Intelligence and Threat Intelligence.
- Hands-on technical background in cloud, CI/CD, containers, infrastructure, data and software.
- Public speaking and live-hacking appearances at industry events including it-sa and CPT.
- Experience across strategy, budget management, business development, sales and change management.

“When things get complicated, I create **clarity**, guide **decisions** and drive **action**.”

START A CONVERSATION